



The Georgia Realty School offers 25 Hour Post License, Continuing Education courses, professional development classes and occasional certificate and designation curriculums.

All training opportunities are listed at [www.georgiarealtyschool.com](http://www.georgiarealtyschool.com) website for information and registration. To register for the first time, click on the calendar date and follow the instructions. Be sure that you input the email address that you most frequently check. You will receive an email from the system with a password to use for future enrollments.

Virtual Properties Realty has six locations for your training convenience.

- Duluth Corporate Office – 2750 Premiere Parkway, St. 200, Duluth GA 30097
- John’s Creek Office – 11340 Lakefield Drive, St. 100, John’s Creek GA 30097
- Cumberland Office – 400 North Interstate Pkwy SE, St. 1650, Atlanta GA 30339
- Flowery Branch Office – 4977 Lanier Islands Pkwy, St. 106, Buford GA 30518
- Gainesville Office – 447 EE Butler Pkwy, Gainesville GA 30501
- Snellville Office – 1350 Scenic Hwy, St. 266, Snellville GA 30078

**New agents** are required to enroll and complete a 25 Hour Post License course within one year of their initial license date. This course is offered at the corporate office in Duluth usually on Monday evenings and Saturdays on a rotating base throughout the year. This course consists of 7 individual classes.

**Course Title: Career Acceleration Program – 25 Hour Post License  
25 Hours In Class – 25 Hour Post License Credits**

- I have a Buyer ... Now What? – 3 Hours CE
- I have a Seller ... Now What? – 3 Hours CE
- Building Your Personal Brand – Prospecting and Niche Marketing - 4 Hours
- Contract Acceptance to Closing – 3 Hours
- Compliance and Managing Risk in a Constantly Changing World – 3 Hours
- Perfecting a Fair Market Value Analysis – 6 Hours
- Working with Builders - New Homes vs. Resale - 3 Hours

Course will be offered quarterly - 4 times a year in a combination of weekly, evenings and Saturday classes. Courses can be taken in any order. Verification that all 7 classes have been taken will be required prior to student taking final exam.

You must take all 7 to earn your 25 Hour Post License credit. At the beginning of each class, you will be given a special sign in sheet for the instructor to collect and monitor your progress. There are quizzes and a final test at the completion of the course. The cost is \$129.00. Once you have completed the course and test, credits will be uploaded. GREC will credit you 9 hours of CE credits at that time. Contact our School Director Cathy McDaniel the enrollment process at [georgiarealtyschool@gmail.com](mailto:georgiarealtyschool@gmail.com).

**Continuing Education** classes are offered daily, evenings and Saturday throughout our six locations. All CE classes are **FREE** to VPR agents. Please visit the Georgia Realty School website to register. You are required to complete 36 hours of CE during your renewal period every four years. Beginning July 1, 2016, three of the 36 hours will need to be Georgia Law. This course is already being offered through the Georgia Realty School. In addition, you can only receive CE credits on a course one time during a 12 month period.

**Professional Development** courses are taught by a variety of professionals. They are usually 1.5 – 2 hours in length and **do not** qualify for CE credits. Please view the Georgia Realty School website for additional information. There may or may not be a fee to enroll.

**Certifications and Designation** courses are offered occasionally from industry. These opportunities require a registration fee and may or may not provide continuing education credits. Please read the course description and requirements prior to enrolling.

You are responsible for obtaining and keeping records of your education accomplishments. You can visit the Georgia Real Estate Commission any time to verify your credits. [https://www.grec.state.ga.us/info/wcls.secure\\_login?p\\_action=Continue&p\\_errors=N](https://www.grec.state.ga.us/info/wcls.secure_login?p_action=Continue&p_errors=N) or call 404-656-3916 to speak to an Information Specialist. Feel free to contact our School Director Cathy McDaniel at any time.

**Cathy McDaniel | Director: Georgia Realty School | Text: 404-550-0775 | Email: [georgiarealtyschool@gmail.com](mailto:georgiarealtyschool@gmail.com)**